



AutoMotivators, Inc.

Jon Quade (pronounced “KWA-dee”) is one of today’s top sales and management authorities, one who carries a distinct front-line perspective because of his grass-roots beginnings in sales and management. He has developed, designed and delivered training curricula for some of the largest corporations in the world, yet is eminently capable of practicing everything he preaches.

Quade’s expertise is best reflected by his lengthy client list: General Motors Corporation, Ford Motor Company, American Honda, MSNBC, the National Automobile Dealers Association (NADA), Primedia Workplace Learning, AOL, and literally *hundreds* of individual clients and associations worldwide. He carries a *Professional* designation from the National Speakers Association and has been the recipient of both *Telly* and *Aegis* awards for training broadcast excellence. He is the author of the *AutoGuide*, a comprehensive automotive sales training manual, and two books, *There Is No \$ In TEAM!* and *How To Sell From Strength.* His business writings have appeared in *Automotive News*, *Car Dealer Insider*, *Wards Dealer Business*, *ICON Magazine*, and at *Bankrate.com* and *AmericaOnline*.

Additional Qualifications:

- Internationally recognized sales & marketing authority
- Over 30 years of sales, management and training experience
- Top-rated *GM Training* on-camera instructor / workshop facilitator
- Over 8000 hours of on-camera training experience
- Featured workshop speaker at six NADA conventions
- Featured speaker for countless community events
- Recipient of *OneTouch* interaction award (*GM Training*)
- Featured sales expert, *Yearbook of Experts, Authorities and Spokespersons*

There is no better speaker, trainer and motivator for your business than Jon Quade!

